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November 1, 2013

VIA ECF

Hon. Debra C. Freeman  
United States District Court for the  
Southern District of New York  
500 Pearl Street  
New York, New York 10007

**Re: *Robledo v. No. 9 Perfume Leasehold*, 12 CV 3579 (ALC)(DCF)**  
related to  
***Robledo v. Bond No. 9*, 12 CV 6111 (ALC)(DCF)**

Dear Judge Freeman:

We represent Plaintiffs Veronica Robledo and Karin M. Widmann in the two (2) above actions and write concerning *Robledo v. No. 9 Perfume Leasehold*, 12 CV 3579 (ALC)(DCF). We write the Court because (i) the Parties disagree on important and material discovery issues; (ii) Several letters have been exchanged to that end; (iii) Discussion regarding these issues has taken place over the phone; and (iv) the Parties continue to disagree. Accordingly, we will move to compel the production of the outstanding and deficient discovery.

Pursuant to this Court's Individual Practices, §§ I(C) and II(A), Plaintiffs respectfully renew their request that the Court compel the production of Defendants' outstanding and deficient discovery to which Plaintiffs are clearly entitled. *See* FED. R. CIV. P. 26, and 33-34; L. CIV. R. 26.1-5.

To the extent that the Court may prefer a pre-motion conference prior to the filing of Plaintiffs' discovery motion, Plaintiffs respectfully request that it be scheduled as soon as possible.<sup>1</sup> Notwithstanding, we respectfully refer the Court's attention to the Jan. 28, 2013 endorsed letter, wherein the Court states that "[c]ounsel are directed to engage in a full good-faith conference to address all issues raised herein." *See* Docket Entry 69, annexed hereto as *Exhibit A*, at 1. The Parties complied. The Court further held that "[t]o the extent that counsel are unable to resolve their differences, the matter may then be raised with the Court." *Id.*

It was only two (2) days ago that Defendants finally allowed us to secure dates for depositions that we have sought to take since 2012. They are for Defendants' administrator, Hormidas Caloobanan on Nov. 15 and for Defendant Laurice Rahme on Nov. 19, 2013. Nevertheless, Defendants' incomplete production unduly and unfairly prejudices Plaintiffs and prevents fulsome testimony from being sworn to, or even sought. While we do not wish to forgo

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1. Depositions have now been scheduled and we have a limited amount of time to resolve discovery disputes prior to the commencement of Defendants' depositions.

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our first chance to depose these witnesses, we respectfully request that the Court allow the two (2) depositions to be continued upon Defendants' complete production and reasonable time for Plaintiffs to review that supplement.

**Defendants have a well-recorded pattern and history of withholding production.**

Again, it has become necessary to seek Your Honor's guidance regarding Defendants' refusal to comply with our discovery demands. *See, e.g.*, Plaintiffs' letters to the Court regarding Defendants' refusals to comply with their discovery obligations dated (i) Dec. 21, 2012;<sup>2</sup> (ii) Jan. 9, 2013;<sup>3</sup> (iii) Jan. 14, 2013;<sup>4</sup> (iv) Feb. 15, 2013;<sup>5</sup> (v) Feb. 22, 2013;<sup>6</sup> and (vi) Apr. 1, 2013.<sup>7</sup>

Of course, Plaintiffs have also issued multiple letters directly to Defendants wherein Defendants' deficient production is more completely catalogued. In addition to the two (2) deficiency letters we reference *infra*,<sup>7</sup> Plaintiffs issued additional deficiency letters to Defendants on (vii) Aug. 30, 2013;<sup>8</sup> and finally most recently on (viii) Oct. 10, 2013.<sup>9</sup>

In a letter issued by Defendants' counsel Dennis A. Lalli yesterday, he represents that "apparently plaintiffs were satisfied with defendants' responses . . . and plaintiffs did not seek judicial intervention during the [last] seven and a half weeks." What that means is Defendants completely ignored Plaintiffs' Oct. 10, 2013 letter, which as noted, expressly warned of judicial intervention. *See Ex. I.* at 4. Moreover, there has never been a time when Plaintiffs or anyone at Plaintiffs' counsel's office had any notion or made any representation to anyone that Defendants' production was anything close to compliant or satisfactory (let alone complete).

**Plaintiffs respectfully request that the Court order Defendants' compliance with discovery.**

Despite Defendants' responses, which are replete with unfounded and misplaced objections, Plaintiffs made clear in the ten (10) letters *supra*, the scope of the items that we seek is well within the broad scope of discovery under FED. R. CIV. P. 26. We respectfully request that the Court order Defendants responses and production to the following:<sup>10 11</sup>

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2. *See Exhibit B.*
3. *See Exhibit C.*
4. *See Exhibit D.* N.b. that Plaintiff's Jan. 14, 2013 letter to the Court annexes as an exhibit their first-referenced deficiency letter to Defendants, dated Dec. 19, 2012.
5. *See Exhibit E.*
6. *See Exhibit F.*
7. *See Exhibit G.* N.b. that Plaintiff's Apr. 1, 2013 letter to the Court annexes as exhibits: (i) their first-referenced deficiency letter to Defendants, dated Dec. 19, 2012 (*see also, supra* Note 4); in addition to (ii) Plaintiffs' Mar. 5, 2013 deficiency letter to Defendants.
8. *See Exhibit H.*
9. *See Exhibit I.* Plaintiffs' Oct. 10, 2013 letter to Defendants also stated that "Defendants' failure to respond adequately . . . is hindering the orderly prosecution of this case. If you fail to remedy the deficiencies set forth herein, you understand that Plaintiffs will seek judicial intervention." *Ex. I* at 4.
10. Plaintiffs herein quote their discovery demands *verbatim*. *See L. CIV. R. 37.1.*

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- (i) Plaintiffs' Interrogatory No. 3 demands that Defendants "IDENTIFY all PERSON(s) who have in any way, either verbally or in writing, and/or formally or informally, complained of failure to pay overtime and/or minimum wage while employed by Defendants since June 2007." Plaintiffs are entitled to this information to show a pattern and history of non-compliance.
- (ii) Plaintiff's Interrogatory No. 5 demands that Defendants "IDENTIFY all PERSON(s) with knowledge CONCERNING any and all interactions of Defendants with the New York State Department of Labor and/or the United States Department of Labor, for any matter related to wage-and-hour and overtime." Plaintiffs are entitled to this information to show investigations into any wage and hour/retaliation compliance issues.
- (iii) Plaintiff's Interrogatory No. 7 demands that Defendants "IDENTIFY all PERSON(s) that are or were employed as sales associates at the Defendants' boutique retail stores within the past six (6) years." On Oct. 10, 2013, Plaintiffs advised Defendants that their objections based on purported prematurity was not supported by case law. Plaintiffs are entitled to pre-certification discovery on the issues of class certification so that they can, *inter alia*, ascertain and define the dimensions of the class. *See Youngblood v. Fam. Dollar Stores*, 09 CV 3176 (RMB)(FM), 2011 WL 1742109, at \*2-3 (S.D.N.Y. Jan. 5, 2011); *Whitehorn v. Wolfgang's Steakhouse*, 09 CV 1148 (LBS), 2010 WL 2362981, at \*2 (S.D.N.Y. June 14, 2010).
- (iv) Plaintiffs' Document Request No. 2 demands "All COMMUNICATIONS, and all DOCUMENTS, and all ELECTRONICALLY MEMORIALIZED INFORMATION relating, reflecting or referring to any and/or all witnesses identified in Defendants' responses to Plaintiffs' First Set of Interrogatories." Defendants partially mitigated their response to this demand on Sept. 26, 2013, but suspiciously, Plaintiffs were unable to locate any communications to or from the people whom Defendants identified as supervisors of Plaintiff Robledo: Robert Keely; Michele Vasapoli; or Lena Lisanti. Defendants must describe the process of searching for electronic information (which they have refused to do) and provide an affidavit confirming the accuracy and completeness of the search.
- (v) Plaintiffs' Document Request No. 6 demands "All COMMUNICATIONS, and all DOCUMENTS, and all ELECTRONICALLY MEMORIALIZED INFORMATION, CONCERNING payroll records and records of hours worked for all employees of Defendants since June 2007." Pending certification, Plaintiffs voluntarily narrowed this request from "all

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11. To the extent that Plaintiffs' class has not been certified, the requests herein do not pertain to putative Plaintiffs—only to Ms. Robledo and Ms. Widmann.

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employees" to only the opt-in Plaintiff, Maria Flores-Blanco, and the individually named Parties: Ms. Robledo, Ms. Widmann, and Defendant Laurice Rahme.

- (vi) Plaintiffs' Document Request No. 7 demands "All COMMUNICATIONS, and all DOCUMENTS, and all ELECTRONICALLY MEMORIALIZED INFORMATION, CONCERNING the name, last known address, and job title of each person employed by Defendants since June 2007." Plaintiffs are entitled to a list of witnesses and/or potential witnesses to the illegal wage theft and retaliation from which Plaintiffs suffered.
- (vii) Plaintiffs' Document Request No. 8 demands "All COMMUNICATIONS, and all DOCUMENTS, and all ELECTRONICALLY MEMORIALIZED INFORMATION, CONCERNING the hours worked each workday and the total hours worked each week by each person employed by Defendants since June 2007." Pending certification, Plaintiffs voluntarily narrowed this request from "all employees" to only the opt-in Plaintiff, Maria Flores-Blanco, and the named Plaintiffs: Ms. Robledo and Ms. Widmann.
- (viii) Plaintiffs' Document Request No. 9 demands "All COMMUNICATIONS, and all DOCUMENTS, and all ELECTRONICALLY MEMORIALIZED INFORMATION, CONCERNING the regular rates of pay and any premium for overtime hours, including date of payment and the pay periods covered, which was paid TO each employee employed by Defendants since June 2007." Pending certification, Plaintiffs voluntarily narrowed this request from "each employee" to only the named Parties: Ms. Robledo, Ms. Widmann, and Ms. Rahme.
- (ix) Plaintiffs' Document Request 11 demands "All COMMUNICATIONS, and all DOCUMENTS, and all ELECTRONICALLY MEMORIALIZED INFORMATION, CONCERNING the total additions and deductions from wages paid to each employee each pay period and the nature of those deductions for each employee employed by Defendants since June 2007." Pending certification, Plaintiffs voluntarily narrowed this request from "each employee" to only the named Parties: Ms. Robledo, Ms. Widmann, and Ms. Rahme.

We have met and conferred on these issues. Despite Defendants' Oct. 31, 2013 letter—which largely responds to our Aug. 30, 2013 letter to Defendants—they simply failed to answer our deficiency letter issued Oct. 10, 2013. We conducted two (2) conferences by telephone, the latter of which is completely mischaracterized by Defendants in their Oct. 31 letter. They claim that "apparently plaintiffs were satisfied with defendants' responses" and further attempt to play counsel of one another as we complained of last spring. Mr. Lalli narrates tales of communications with one person at this office, and then contradicts these tales in later communications, at his convenience. With other counsel, we are not in the habit of keeping the entire office on conference calls and copied on emails in order to avoid being bombarded with multiple versions of Defendants' narrative.

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**Defendants' destruction or withholding of evidence should preclude their defenses.**

In concert with the above requests, Plaintiffs' Document Requests 2–4, 6–15, and 17–18<sup>12</sup> specifically request, *inter alia*, electronically memorialized information, which was defined to explicitly include text messages and emails.

Moreover, we have been seeking this production since 2012. For example, in a Dec. 19, 2012 letter to Mr. Lalli, we offered that “[i]n the spirit of cooperation Plaintiffs hereby narrow their request to . . . ‘All communications including but not limited to notes, electronic mail, text messages, voicemails, memoranda, between witnesses and/or the Defendants, wherein witnesses and/or the Defendants discuss this lawsuit, or wage and hour related issues, or Plaintiff Robledo, or Plaintiff Widmann, or [then-]Plaintiff [Maria Flores-]Blanco, or Joan Bolick.’” *See Ex. A to Ex. G* at 2.

More troubling is that after the Parties' Feb. 28, 2013 Rule 37.2 meeting, which was memorialized by letter, Mr. Lalli agreed to “Produce all communications, including but not limited to notes, electronic mail, text messages, voicemails, memoranda, between and/or amongst witnesses and/or the Defendants, wherein they discuss this lawsuit, or wage-and-hour-related issues.” *See Ex. B to Ex. G* at 1. Plaintiffs recognized that “Defendants failed to even look for responsive text messages, as none has been produced,” and “again . . . remind[ed] Defendants of their obligation to produce all . . . text messages and emails to and from Defendant Laurice Rahme and other witnesses regarding Plaintiffs,” on Aug. 30, 2013. *See Ex. H* at 2. Defendants did not dispute this in their response, which we received Oct. 31, 2013. In the same letter, we also stated that “Defendants’ obligations (which [are] ongoing) to preserve . . . emails and text messages, were triggered no later than . . . February 16, 2012.” *Id.*

Based on our clients' statements in addition to standard small-business practice, we have strong reason to believe that if no responsive text messages or emails exist, then Defendants have willfully destroyed evidence, or potential evidence. What defense counsel Dennis A. Lalli refers to as a “kerfuffle” is in fact his willful prevention of Plaintiffs' ability to prosecute this matter. If no responsive text messages exist, we concede that Mr. Lalli probably did not destroy them

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12. Request No. 2 seeks documents regarding witnesses referred to in the Interrogatory responses. Request No. 3 seeks documents regarding complaints involving the Defendants with the U.S. Department of Labor and the New York State Department of Labor. Request No. 4 seeks documents regarding lawsuits related to wage and hour issues involving the Defendants. Request No. 6 seeks payroll records and records of hours worked. Request No. 7 seeks the names and addresses of Defendants' employees. Request No. 8 documents regarding the number of hour worked each day and each week by employees of the Defendants. Request No. 9 seeks documents regarding regular and premium rates of pay. Request No. 10 seeks documents supporting any argument that any employee is exempt from the wage and hour laws. Request No. 11 seeks documents concerning additions and deductions from wages. Request No. 12 seeks documents, including any and all communications, which relate to the terms and conditions of the Plaintiffs' employment with the Defendants. Request No. 13 seeks document, including any and all communications, between the Defendants and the U.S. Department of Labor or the New York State Department of Labor. Request No. 14 seeks documents regarding investigations and settlements involving the Defendants and the U.S. Department of Labor or the New York State Department of Labor. Request No. 15 pertains to documents regarding unemployment benefits. Request No. 17 seeks documents regarding relationships between the various Defendants. Request No. 18 seeks documents on which Defendants will rely on to defend against liability.

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himself, but rather turned a blind eye to his clients' spoliation of evidence. There is simply no possibility that all responsive production could fail to exist any longer—or be withheld for privilege.<sup>13</sup>

To date, zero (0) text messages have been produced even though many communications between employees and agents of Defendants were transmitted by text message. For this reason, and because we have sought responsive text messages with such determination and clarity since no later than Plaintiffs' Feb. 2012 preservation letter, Plaintiffs respectfully seek a fulsome and accurate search for all text messages and/or court ordered subpoenas for the data from cell phone communications of Defendants as sought in Plaintiffs' Document Requests 2–4, 6–15, and 17–18. *See supra* Note 12.

We thank the Court's time and consideration.

Respectfully submitted,  
THE HARMAN FIRM, PC

s/  
Walker G. Harman, Jr. [WH-8044]

Encls.

cc: Dennis A. Lalli, Esq. (via ECF)  
Barbara V. Cusumano, Esq. (via ECF)  
Peter J. Andrews, Esq. (via ECF)  
Hon. Debra Freeman (via U.S. mail without encls.)

13. Defendants also refuse to produce a privilege log pursuant to L. Civ. R. 26.2(a)(1)–(a)(2)(B). Plaintiffs respectfully request that the Court order that Defendants quickly comply.